



PAETEC



*PAETEC's mission is to be the most customer  
and employee-oriented communications provider.*



PAETEC CORPORATE HQ  
FAIRPORT, NY

PAETEC is an innovative supplier of communications services to medium and large businesses and institutions. We provide personalized solutions to customers across the U.S. by offering an extensive line of voice, data, VoIP, Internet services, enterprise communications management software, network security solutions, managed services, and customer premises hardware solutions. At PAETEC, we don't take communications for granted; we make sure our customers can.

*PAETEC's customer service and support have been very responsive to our inquiries and needs for service - our expectations have indeed been met.*

*- Princeton University*

## At-A-Glance

|                                   |                                                                          |
|-----------------------------------|--------------------------------------------------------------------------|
| <b>Name</b>                       | PAETEC                                                                   |
| <b>Founded</b>                    | May 1998                                                                 |
| <b>Headquarters</b>               | Fairport, NY                                                             |
| <b>Number of Employees</b>        | Approximately 2,400                                                      |
| <b>Chairman, CEO, and Founder</b> | Arunas A. Chesonis                                                       |
| <b>Regions Served</b>             | 52 of the top 100 Metropolitan Service Areas                             |
| <b>Customers Served</b>           | Approximately 45,000 medium and large businesses and institutions        |
| <b>Ticker Symbol</b>              | PAETEC is listed on the NASDAQ Stock Market under the symbol <b>PAET</b> |
| <b>Revenue</b>                    | \$1.01 billion for 2006*                                                 |

\*Pro Forma combined PAETEC and US LEC revenue



PAETEC's leadership team brings significant experience to the challenge of building a service-oriented technology company. They lead by example, and their influence is key to forging a dynamic employee community that generates outstanding customer results.

These seasoned veterans understand where the telecommunications industry has evolved from and provide clear vision as to where it is going.

*US LEC provides reliable telecom services and excellent customer support before, during and after the sale. US LEC's service has been excellent during all phases of the experience, from installation to post-sale, ensuring minimal downtime and reliable communications from day one.*

*- North Carolina Bar Association*

## Combined Company Highlights

|                      |                                                                                                                                   |
|----------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| <b>April 1998</b>    | US LEC becomes a publicly traded company                                                                                          |
| <b>May 1998</b>      | PAETEC Communications, Inc., begins operations                                                                                    |
| <b>October 2003</b>  | PAETEC achieves #2 ranking in the Deloitte & Touche Technology Fast 500                                                           |
| <b>December 2003</b> | US LEC acquires FASTNET® Corporation                                                                                              |
| <b>February 2004</b> | PAETEC named to <i>Forbes</i> magazine's Midas List of 10 hot private companies                                                   |
| <b>November 2004</b> | US LEC acquires StarNet™                                                                                                          |
| <b>October 2005</b>  | PAETEC receives American Business Ethics Award from the Society of Financial Services Professionals                               |
| <b>June 2006</b>     | PAETEC receives Frost & Sullivan Business Development Strategy Award                                                              |
| <b>August 2006</b>   | US LEC and PAETEC announce merger agreement                                                                                       |
| <b>October 2006</b>  | PAETEC receives the Competitive Local Exchange Carrier Best-in-Class Service Partner Award from Atlantic-ACM                      |
| <b>November 2006</b> | US LEC receives Top Patriot Award from the U.S. Department of Defense                                                             |
| <b>December 2006</b> | PAETEC receives the Sales Excellence Award for Telecommunications Sales Organization of the Year by <i>Selling Power</i> magazine |
| <b>January 2007</b>  | <i>Training Magazine</i> ranks PAETEC in America's Top 100 training organizations                                                 |
| <b>February 2007</b> | Merger between PAETEC and US LEC completed                                                                                        |



## Corporate Culture

PAETEC's leadership believes that satisfied employees result in increased productivity and, ultimately, a high level of customer satisfaction. The essence of the PAETEC Experience can be summarized in the following four Corporate Values:

- **Caring Culture**
- **Open Communication**
- **Unmatched Service**
- **Personalized Solutions**

Every aspect of our company is aligned with at least one of these four values, whether it is how we manage our business day to day, satisfy our customers, or treat our people. There are many reasons why customers initially select PAETEC; however, the relationship we build is what keeps them with us.

*PAETEC not only helped us purchase and install our services,  
but helped us plan into the future.*

*- Franklin Mint Federal Credit Union*

## **Industry Focus**

In addition to providing communications solutions across many industries, PAETEC focuses product development efforts on the needs of specific industries. This means that we analyze the requirements of key industries, develop new products based on those requirements, and then offer the specific solution those customers need.

Today, we have achieved a leadership position in a variety of industries, including:

- **Financial Services**
- **Government**
- **Healthcare**
- **Higher Education**
- **Hospitality**
- **Manufacturing and Distribution**
- **Professional Services**
- **Retail**



## **Product & Services Overview**

With the belief that every customer has unique needs, PAETEC offers a comprehensive suite of personalized solutions and we back it up with our commitment to providing unmatched service. Below is an overview of our offerings:

### **Software Solutions**

PINNACLE Communications Management Suite

- Invoice Manager
- Switch Manager
- Cost Manager
- Operations Manager

### **Voice Solutions**

Voice over IP (VoIP)

IP Contact Center Services

Trader Voice Services

Local, Long Distance & 8XX Toll-Free Services

### **Data Solutions**

MPLS VPN

Internet

Network Performance Reporting

Web Hosting

Data Back-Up & Recovery

Dedicated Server

### **Network Security Solutions**

Email & Web Security Services

Network Firewall

Managed Fraud Protection

### **Integrated Solutions & CPE**

Network Engineering & Consultation

Network Maintenance & Support

Equipment Partners

### **Exclusive Financing Solutions**

Equipment for Services

Software for Services

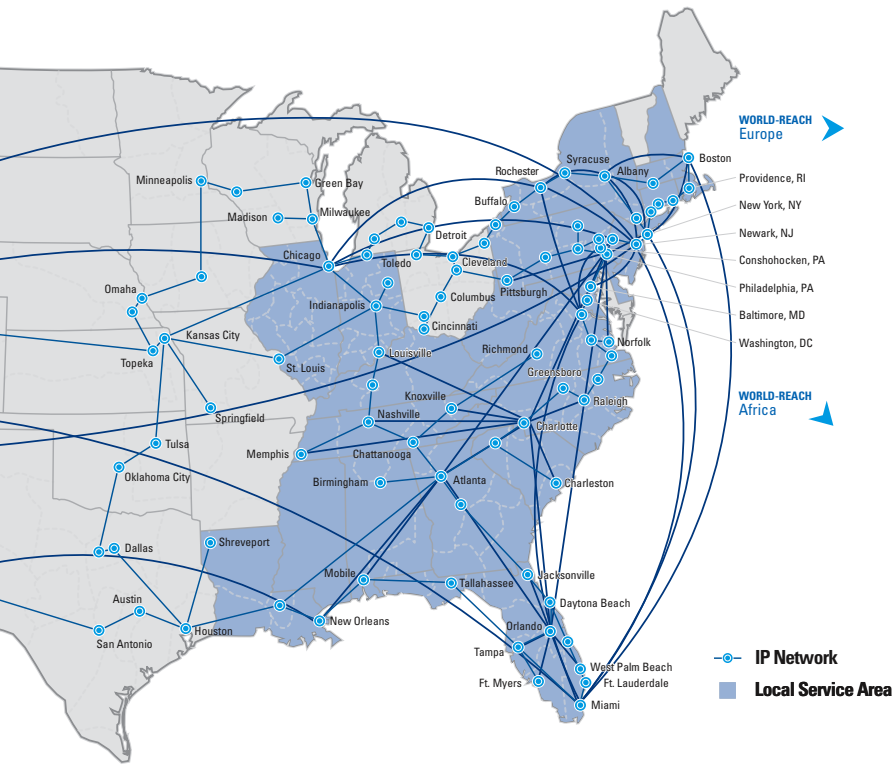
*All services may not be available in all markets*

# PAETEC's IP Data & Voice Network

## Switch Sites

- Albany, NY
- Atlanta, GA
- Baltimore, MD
- Birmingham, AL
- Boston, MA
- Charlotte, NC
- Charleston, SC
- Chattanooga, TN
- Chicago, IL
- Ft. Myers, FL
- Greensboro, NC
- Jacksonville, FL
- Knoxville, TN
- Los Angeles, CA
- Louisville, KY
- Memphis, TN
- Miami, FL
- Mobile, AL
- Nashville, TN
- New Orleans, LA
- New York, NY
- Norfolk, VA
- Orlando, FL
- Philadelphia, PA
- Pittsburgh, PA
- Raleigh, NC
- Richmond, VA
- Rochester, NY
- Tampa, FL
- Washington, DC
- West Palm Beach, FL





## Network Operations Centers (NOCs)

- Charlotte, NC
- Rochester, NY

## Data Center Sites

- Bethlehem, PA
- Conshohocken, PA



PAETEC  
NETWORK OPERATIONS CENTER



